


CRAIN'S LIST LARGEST WOMEN-OWNED FIRMS

Ranked by 2003 revenues

	Company/address/phone/Web address	Top executive	Revenues (in millions)			No. of full-time employees in Chicago area ¹	Year founded	No. of years of majority woman ownership	% of woman ownership	Type of business
			2003	2002	% change					
1	CHAS. LEVY CO. 1930 George St., Unit 1, Melrose Park 60160 (708) 356-3600; www.chaslevy.com	Carol Kloster CEO	\$750.0	\$725.0	+3.4%	654	1893	18	90%	Magazine and book distributor
2	DSC LOGISTICS 1750 S. Wolf Road, Des Plaines 60018 (847) 390-6800; www.dsclogistics.com	Ann M. Drake CEO	\$284.0	\$280.0	+1.4%	518	1960	15	100%	Third-party logistics and supply chain management
3	HARPO INC. 110 N. Carpenter St., Chicago 60607 (312) 633-1000; www.oprah.com	Oprah G. Winfrey Chairman	\$275.0	\$240.0	+14.6%	250	1986	18	100%	Television and film production, publishing and online media
LARGEST DECREASE IN REVENUE										
4	TURTLE WAX INC. 5655 W. 73rd St., Chicago 60638 (708) 563-3600; www.turtlex.com	Sondra Healy Co-chairman	\$180.0	\$205.0	-12.2%	450	1941	25	100%	Manufacturer of chemical and household products, car wash operator
		<p>► Sales have suffered as Turtle Wax opened its own car washes, some of which competed directly with existing customers carrying its iconic soaps and waxes. "That wasn't a great idea," says Kevin Hart, publisher of <i>Professional Car Wash & Detailing</i> magazine in Latham, N.Y. In January, co-chairmen Denis and Sondra Healy hired former Fruit of the Loom boss Dennis Bookshester to lead a turnaround.</p> <p style="text-align: right;"><i>H. Lee Murphy</i></p>								
5	FLYING FOOD GROUP LLC 212 N. Sangamon St., Suite 1A, Chicago 60607 (312) 243-2122; www.flyingfood.com	Sue Ling Gin Chairman, CEO	\$150.0	\$130.0	+15.4%	650	1983	21	100%	Airline catering, home meal replacement
6	MARKETING INNOVATORS INTERNATIONAL INC. 9701 W. Higgins Road, Rosemont 60018 (847) 696-1111; www.marketinginnovators.com	Lois M. LeMenager Chairman, CEO	\$86.8	\$84.2	+3.1%	58	1978	22	100%	Travel, creative services, merchandise
7	HOLLY HUNT LTD. 801 W. Adams St., Suite 700, Chicago 60607 (312) 329-5999; www.hollyhunt.com	Holly Hunt CEO	\$78.0	\$80.4	-3.0%	70	1984	17	100%	Designer and manufacturer of interior furnishings
8	NATIONAL VAN LINES INC. 2800 W. Roosevelt Road, Broadview 60155 (708) 450-2900; www.nationalvanlines.com	Maureen Beal CEO	\$63.1	\$54	+16.7%	91	1929	14	100%	Household goods relocation
		<p>► As its moving rivals grow by acquisition, National Van Lines sticks to what it does best: moving military personnel and commercial equipment and furniture. Ms. Beal, 62, emerged as CEO after patriarch Frank L. McKee died in 1993. "I grew up in this industry and my heart is in the business," she says. "That's helped me get accepted by all the men around me."</p> <p style="text-align: right;"><i>H. Lee Murphy</i></p>								
9	CORPORATE CONCEPTS INC. 325 Eisenhower Lane North, Lombard 60148 (630) 691-8000; www.corpconc.com	Victoria Hansel President, CEO	\$50.0	\$41.6 ²	+20.2%	48	1983	21	78%	Contract furniture dealership
9	MARILYN MIGLIN L.P. 127 W. Huron St., Chicago 60610 (312) 266-4600; www.marilynmiglin.com	Marilyn Miglin President, CEO	\$50.0	\$52.0	-3.8%	45	1964	40	100%	Fragrances, cosmetics, skin-care products
OLDEST BUSINESS										
11	UNITED SCRAP METAL INC. 1545 S. Cicero Ave., Cicero 60804 (708) 780-6800; www.unitedscrap.com	Marsha Serlin CEO	\$48.8	\$38.9	+25.4%	100	1978	26	91%	Metal buyer and recycler
12	HENRY TECHNOLOGIES INC. 1060 Lake Ave., Woodstock 60098 (815) 206-3300; www.henrytech.com	Lorraine T. Henry Chairman	\$37.3	\$41.9	-10.9%	95	1914	23	99%	Manufacturer of refrigeration components
13	HOMEMAKER'S IDEA CO. 500 Wall St., Glendale Heights 60139 (630) 980-5452; www.homemakersidea.com	Madolyn Johnson President	\$33.4	\$30.6	+9.2%	107	1971	33	100%	Marketer of home accessories
LARGEST EMPLOYER										
14	LEVY SECURITY CORP. 8750 W. Bryn Mawr Ave., Suite 1200, Chicago 60631 (773) 867-9204; www.levysecurity.com	Deborah G. Levy Chairperson	\$30.3	\$28.2	+7.2%	807	1979	10	100%	Security services
		<p>► With more than 800 employees, Levy Security contracts with businesses, schools and health care facilities to provide security guards for hospitals, shopping centers, residential communities and educational institutions. Ms. Levy has been owner and chairperson since her husband, Barry, died 10 years ago. Barry Levy founded the company in 1979.</p> <p style="text-align: right;"><i>Kathryn Peterson</i></p>								
15	DARWILL 11900 W. Roosevelt Road, Hillside 60162 (708) 449-7770; www.darwill.com	Janice Van Dyke-Zeilstra CEO	\$23.2	\$22.7	+2.1%	138	1951	11	62%	Printing
16	GLOBAL CAPITAL LTD. 8755 W. Higgins Road, Suite 840, Chicago 60631 (773) 444-0240; www.globalcapitaltd.com	Terri E. McNally President	\$23.0	\$20.0	+15.0%	3	1999	5	100%	General equipment leasing and financing



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17	CORPORATE TRAVEL MANAGEMENT GROUP 450 E. 22nd St., Lombard 60148 (630) 691-9100; www.corptrav.com	Bonnie Loreface CEO	\$22.7	\$21.0	+8.1%	109	1976	28	100%	Corporate travel services
18	BUILDERS ARCHITECTURAL 430 Lake-Cook Road, Suite C, Deerfield 60015 (847) 945-9200; www.buildersarch.com	Janice Weber President	\$18.0	\$13.0	+38.5%	12	1960	12	52%	Construction
LARGEST INCREASE IN REVENUE										
19	MNJ TECHNOLOGIES DIRECT 15801-A W. Aptakisic Road, Prairie View 60069 (800) 870-4340; www.mnjtech.com	Susan Kozak President	\$15.0	\$8.0	+87.5%	22	2002	2	100%	Computer hardware and software reseller
<p>▶ MNJ, which focuses on small and medium-sized businesses as well as state and local governments, doubled its staff in 2004; sales benefited from a larger salesforce. Ms. Kozak, who had 10 years of experience in the computer business, started MNJ in</p>						<p>2002, about four years after quitting her full-time job to spend more time with her kids.</p>				
<i>Kathryn Peterson</i>										
19	NEW AGE TRANSPORTATION DISTRIBUTION & WAREHOUSING INC. 1881 Rose Road, Lake Zurich 60047 (847) 545-9200; www.newagetransportation.com	Carolyn Gable President, CEO	\$15.0	\$13.2	+13.6%	35	1989	15	100%	Third-party logistics for trucking and shipping; warehousing
21	WEST FUELS INC. 7340 W. Harrison St., Forest Park 60130 (708) 246-4800	Deborah L. Stange President	\$12.9	\$11.8	+9.1%	4	1991	13	100%	Fuel distributor
22	CARAVELLE TRAVEL MANAGEMENT INC. 1900 E. Golf Road, Suite 1100, Schaumburg 60173 (847) 619-8323; www.caravelle-travel.com	Eydie S. Major President, CEO	\$11.0 ²	\$10.6 ²	+3.8% ²	75	1962	18	90%	Travel management
22	ROBIN'S FOOD DISTRIBUTION INC. 1200 W. Randolph St., Chicago 60607 (312) 243-8800	Robin Wold President	\$11.0	\$11.1	-0.9%	16	1980	24	100%	Food-service distribution
24	BANNER PERSONNEL SERVICE INC. 125 S. Wacker Drive, Suite 1250, Chicago 60606 (312) 580-2500; www.bannerpersonnel.com	Emel Singer President, CEO	\$10.2	\$9.7	+4.4%	30	1970	16	75%	Permanent and temporary staffing services
25	ENGEL CONSULTING GROUP 900 N. Lake Shore Drive, Suite 280, Lake Bluff 60044 (847) 295-8549; www.engelgroup.com	Pamela T. Engel CEO	\$8.5	\$6.7	+25.7%	35	1992	12	61%	Telecommunications and information technology consulting

■ CRAIN'S estimate. 1. As of 12/31/03. 2. Company estimate.

Research by Katrina D. Fenrick